

PLANNING & PURCHASING YOUR TWIN ANCHORS CRUISE CRAFT.

PLANNING

In order to get the houseboat you deserve careful and timely planning is required. Your new houseboat is a major investment and we want to be able to deliver your boat exactly as you have envisioned her, hopefully even better!

Today's high-end houseboats are complex. To build a boat properly, at least a dozen drawings have to be prepared covering not only floor plans and elevations but also electrical, mechanical, plumbing, HVAC, etc. That is why we have two CAD operator designers, an engineer, and an interior decorator on staff. In addition, to comply with Twin Anchors ISO 9000-2000 quality assurance program, we prepare and complete no less than seventy-nine pages of checklists on every vessel we build! As you can imagine, this all takes time so planning is paramount. The following outline should give you a good idea of how this planning process comes together.

1. SECURE BUILD SPOT:

ASAP! Up to 6 months in advance or required delivery date is ideal!

2. REVIEW BOAT SPECIFICATIONS WITH CLIENT AND PROCEED WITH PRELIMINARY DESIGN:

16 weeks in advance of delivery.

3. REVIEW PRELIMINARY DESIGN WITH CLIENT:

14 weeks in advance of delivery.

4. COMPLETE INTERIOR DESIGN WITH CLIENT:

12 weeks in advance of delivery.

5. CONFIRM BOAT DESIGN, SPECS & INTERIOR COLOUR & MATERIAL SELECTIONS:

10 weeks in advance of delivery.

6. ISSUE DRAWINGS & SPECS TO MANAGEMENT TEAM:

9 weeks in advance of delivery.

7. CONSTRUCTION START:

8 weeks in advance of delivery.

8. VESSEL COMPLETION:

WEEK 16

PURCHASING

All it takes to get the planning and purchase process going is a deposit of \$6,000.00. This will lock in a build spot for you and get the drawing and design work started. For this \$6,000.00 deposit, (\$5,000.00 to hold the build spot and \$1,000.00 as a drawing deposit), you will receive a \$6,500.00 credit toward your new boat. If, for whatever reason after drawings have commenced and prior to sixty days before the build is scheduled to begin, you are not able to proceed with the build Twin Anchors will return \$5000.00 to you and you will still have the \$1500.00 credit toward a new boat at a future date.

The next deposit is due sixty days prior to the scheduled build start and is 20% of the contract price. At this point you have two choices. You can opt either for making three additional progress payments of 20% each through out the build process and a payment of the balance on completion or; the lodging of an Irrevocable Letter of Credit (I.L.O.C.), that is acceptable to our bank, prior to build commencement that will be drawn down upon completion of the vessel.

We do not currently do any "in house" financing but do keep abreast with financing availability and, if required, are pleased to help you find acceptable rates. We currently have access to financing via a 20 year Ships Mortgage with fixed rates as low as 5.75%

That's it, that's all, let's get going, it's your move!